The Cameron School of Business at University of St. Thomas

1. **Course Information**

   **Course Title:** Business Law

   **Course Number:** MGMT 4331-N  
   **Credit Hours:** 3  
   **Semester:** Spring 2015

   **Prerequisites:** 50 hours  
   **Room:** Welder 116  
   **Days/Hours:** Tuesdays & Thursdays 5:30 p.m. – 6:45 p.m.

   Web Page/BlackBoard Site: None. All students are automatically enrolled in a BlackBoard course at the beginning of the semester. Students need not contact the IT Department for access to this site. Once the initial set up is completed by the IT Department at the beginning of the semester, additional students are added to the courses manually, at CSB. If you do not have access to the Resource site, please send an e-mail to georgeb@sthom.edu.

2. **Instructor Information**

   **Name:** Michael S. Burg  
   **Office Location:**

   **Office Phone:** 713-525-3132 x5998  
   **Office Hours:** Before and After Class

   **Where to Leave Assignments:** In My Hands

   **Emergency Phone:** 713-627-8885  
   **E-mail:** michael@burglawfirm.com  
   **Fax number:** 281-717-4395

   **Law Office Phone:** 713-627-8885

3. **Course Catalog Description**

   General principles of the law of contracts, agency bailments, sales, mortgages, negotiable instruments and bankruptcy. Prerequisite: 50 Credit Hours

4. **Program Goals and Objectives**

   a. **You will be able to communicate effectively.**
      - Objective 1: Graduates will deliver a compelling oral presentation.
      - Objective 2: Graduates will demonstrate mastery of communication technology.
      - Objective 3: Graduates will write professional quality documents.

   b. **You will be adept at critical thinking.**
      - Objective 1: Graduates will analyze problems in-depth.
      - Objective 2: Graduates will evaluate data thoroughly.
      - Objective 3: Graduates present feasible solutions.
c. You will be able to work effectively in teams.
   - Objective 1: Graduates will work collectively towards team objectives.
   - Objective 2: Graduates will demonstrate professional interpersonal relations with other team members.

d. You will be ethical decision makers.
   - Objective 1: Graduates will identify the ethical issues implicit in a business situation.
   - Objective 2: Graduates will describe and use ethical frameworks applicable to business situations.

e. You will be knowledgeable about fundamental business issues and processes.

5. Course Learning Objectives

As an introduction to and survey of business law, students will learn to analyze legal principles and apply them to the materials.

6. Texts, Readings, Materials

Required text citation: Smith and Roberson’s Business Law, Sixteenth Edition

Required readings: Chapters as assigned

Suggestions for further study: The Study Guide for the text

7. Instructional Methods

Class preparation and participation are key because of the nature of the course and the fact that twenty-five percent (25%) of your grade depends on participation and case recitation. There will be two (2) tests and a final. Each exam will constitute twenty-five percent 25% of the grade.

8. Technology

None

9. Course Tentative Schedule

Course Calendar/Schedule

<table>
<thead>
<tr>
<th>Assignments of topics, exams</th>
<th>Due dates</th>
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</thead>
<tbody>
<tr>
<td>Chapters 1-8 (no reading, just lecture)</td>
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<tr>
<td>Chapters 9-12</td>
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<td>Chapters 13-16</td>
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<td>Chapters 17-20</td>
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<td>Test 1 and Chapters 21-22</td>
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<tr>
<td>Chapters 23-26</td>
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</tbody>
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Assignments of topics, exams | Due dates |
---|---|
Chapters 27-30 |  |
Chapters 31-34 |  |
Chapters 35-37 |  |
Chapters 38 & 39, and Test 2 |  |
Chapters 40-43 |  |
Chapters 44-47 |  |
Chapters 48-51 |  |

10. **Course Policies**

Ethical conduct is essential to a community of scholars and students searching for truth. Anything less than total commitment to honesty and honorable conduct undermines the efforts of the entire community. Academic integrity lies at the very heart of any institution of higher learning. In the Cameron School of Business, students and faculty are expected to commit to a code that exemplifies each individual's honor and integrity. Any conduct that violates this standard and betrays the respect of others is a matter of grave concern and, accordingly, is deemed unacceptable.

- Attendance/Lateness: Highly Encouraged/Highly Discouraged
- Class Participation: Required. It encompasses twenty-five percent (25%) of your grade
- Make-up Exams: On an ad hoc basis
- Missed Assignments: On an ad hoc basis
- Extra credit opportunities: On an ad hoc basis
- Cell phones, electronic media: NEVER ALLOWED; However, feel free to take notes on a laptop computer or record the class
- During lectures
- During exams

11. **Student Grading Processes**

Each exam is twenty-five percent (25%) of your grade and class participation is twenty-five percent (25%) of your grade. There will be no final grade changes. Typically, twenty percent (20%) of the class makes an A, thirty percent (30%) of the class makes a B, forty percent (40%) of the class makes a C and ten percent (10%) of the class makes a D.

12. **Available Support Services**

Contact me if you need additional assistance.
The Cameron School of Business at University of St. Thomas

MISSION STATEMENT

The Cameron School of Business will serve students of diverse backgrounds, providing them the necessary professional skills for a changing global economy, and instilling in them a deep appreciation for ethical behavior as the hallmark of a successful and fulfilling business career. The Cameron School will provide its students a timely and comprehensive business curriculum, with opportunities for specialized study in major business fields. The faculty will provide quality teaching, as this is the core of our mission. As an extension of our teaching mission, the faculty will engage in scholarly activity and service to the University, the profession, and the community.

Academic Honesty. Ethical conduct is essential to a community of scholars and students searching for truth. Anything less than total commitment to honesty and honorable conduct undermines the efforts of the entire community. Academic integrity lies at the very heart of any institution of higher learning. In the Cameron School of Business, students and faculty are expected to commit to a code that exemplifies each individual’s honor and integrity. Any conduct that violates this standard and betrays the respect of others is a matter of grave concern and, accordingly, is deemed unacceptable.

Accommodations. The University of St. Thomas abides by the Americans with Disabilities Act and Section 504 of the Rehabilitation Act of 1973, which stipulates that no student shall be denied the benefits of an education “solely by reason of a handicap.” If you have a documented disability that may impact your performance in this class and for which you may require accommodations, you must be registered with and provide documentation of your disability to Counseling and Disability Services which is located on the second floor of the Crocker Center. Contact Emily Borling at 713-525-6953 or 713-525-3162.

The above schedule and procedures in this course are subject to change in the event of circumstances beyond the instructor’s control.